



**Marji Ream**  
President/CEO

The Hospice of East Texas Campus is vibrant once again! This past year one could feel the anticipation build as step by step, we were able to welcome back our dearly loved volunteers and let people move more freely about the campus visiting patients, placing bricks and plaques in memory and honor of their loved ones and so much more.

A shared sentiment at the The Hospice of East Texas, is the enjoyment of being together, through life's good times and also through the challenges. Sharing the journeys of life is central to who we are. Gratitude flows from our hearts for each opportunity to do more of life together.

Please take great pride with us in a special achievement. This year we achieved approval to begin a Hospice and Palliative Medicine Fellowship Program in collaboration with the University of Texas at Tyler. Dr. Laura Ferguson, Hospice of East Texas Medical Director, will lead the Fellowship Program; the first Fellows will matriculate in July, 2023. This historic announcement was made together with Dr. Julie Philley, UT Tyler Executive Vice President for Health Affairs during our 40th Anniversary Celebration.

Our application for the Fellowship was approved on its initial submission, which is a great accomplishment. The importance of this cannot be overstated. Hospice of East Texas has already begun to train the next generation of medical professionals in the extraordinary kind of care we are able to offer... Because of YOU, our dear friends and supporters, who make it possible.

Texas Palliative Care services continue to expand. A hospital based in-patient consultation service was initiated in August, at CHRISTUS Good Shepherd Medical Center, in Longview. Our services were welcomed and the demand quickly ramped up to mirror the demand we are grateful to have at the Tyler hospitals, where Texas Palliative Care services have been offered since 2008.

We have been honored to serve East Texas for over 40 years. The Hospice of East Texas mission has been proven relevant, effective and successful. Our compassionate care is needed more today than ever before. Thank you for continuing to stand with us, to support us, to inspire us in this important and meaningful work.



**Bob Roseman**  
Hospice of East Texas  
Board Chair

After 40 years of operations, Hospice of East Texas is excited to enter another chapter of service to the East Texas area. The challenges of providing quality end of life care at the level to which we have all become accustomed are

great, but our wonderful team of leadership, staff and volunteers continues to exhibit their commitment to providing outstanding and compassionate care for all who come our way. The perseverance of our team to maintain that commitment is clearly evident. Each day patients, families and friends are comforted and strengthened during the most difficult circumstances. We hear countless testimonials that attest to this fact.

I am so very grateful for your financial and prayerful support of this ministry to our friends and neighbors. Your abundant giving through the years, and especially during our 40th anniversary celebration last year, provides great encouragement to carry on in our efforts to fulfill the mission of Hospice of East Texas. Our Foundation, with Sharon Howell's fine leadership, has wisely navigated a challenging market and is positioned to support all that we do. We humbly ask for your continued support of our mission to provide care to all who need it, regardless of their ability to pay.

It has been a great joy and honor to serve as chairman for the last two years. I eagerly and energetically support Garnett Brookshire as our next operating board chair!

As patients and providers alike face the challenges ahead, we can trust in God as our ultimate source of strength and resources.

But I trust in you, Lord; I say, "You are my God." My times are in your hands. Psalm 31:14-15



**Sharon Howell**  
Hospice of East Texas  
Foundation Board Chair

*"Stay the course, light a star, change the world where'er you are."*

**Richard Le Gallienne**

Hospice of East Texas has stayed a difficult and challenging course during the last two years and continues to light up and touch

lives while providing extraordinary end of life care. Although my tenure as the foundation board chair has ended, my involvement and support of Hospice of East Texas will not. My sincere gratitude and thanks to the incredible, passionate staff and leadership team who change the world everyday with their unparalleled commitment to our mission. A special thanks to Bob Roseman for his leadership of our operations mission and to all board members who have served either on either the operations or the foundation board offering encouragement, wisdom and numerous volunteer hours seeking the best pathways for Hospice of East Texas.

While the course has been challenging during the past two years, Hospice of East Texas has not failed in their commitment or delivery of compassionate care while also enhancing the quality of life for individuals and families dealing with life-limiting illness. Hospice of East Texas also offers bereaved family members comprehensive, coordinated care and support. Hospice of East Texas stayed the course.

THIS IS US has been a great way to celebrate Hospice of East Texas 40-year legacy in 2022. The focus on our HOET staff as well as stories shared from families have truly added a deserved spotlight on this incredible organization. Let us continue to lift this light high for these deserving people and families and be reminded that we are not running a sprint but rather a marathon. Galatians 6:9 reminds us "let us not become weary in doing good, for at the proper time we will reap a harvest if we do not give up."

# A GIFT TO OUR COMMUNITY

Hospice of East Texas marked its Fortieth Anniversary in 2022. The founding volunteers had a dream of bringing extraordinary end-of-life care to East Texas. They offered it as a **gift**, creating a nonprofit organization committed to caring for everyone, regardless of their financial situation, age, or complexity of care.

As we live into the future, Hospice of East Texas, the Hospice of East Texas Foundation, and Texas Palliative Care honor that commitment – remaining mission-driven, community-focused, and service-oriented.

**Thank you** to those whose vision and tenacity created Hospice of East Texas, to those whose dedication nourished its growth and service through the years, to the board directors, staff and volunteers who live out the mission every day, and to those whose financial support make this extraordinary care possible.

Total patients cared for in 2022 .....	<b>2,229</b>
Patients per day (Home Care average daily census) .....	<b>209</b>
Patients per day (HomePlace average daily census).....	<b>18</b>
Miles driven for patient care .....	<b>1,656,699</b>
Total amount of unfunded care provided to those without a payor source.....	<b>\$629,961</b>

## CONSOLIDATED FINANCIAL SNAPSHOT

(Hospice of East Texas, Hospice of East Texas Foundation, Texas Palliative Care combined)

As nonprofits, Hospice of East Texas, Hospice of East Texas Foundation and Texas Palliative Care are committed to investing our revenue and philanthropic support to maximize patient and family care.

### SOURCE OF FUNDS 2022



■ Medicare.....	93.1%
■ Medicaid.....	5.1%
■ Other Insurance.....	2.3%
■ Memorials, Donations, Fundraising, Thrift Store, Soda Shop ....	14.4%
■ Investment/Interest .....	-16.7%
□ Other Operating .....	0%
□ COVID Government Assistance .....	1.8%

### USE OF FUNDS 2022



■ Operations, Pt Care, Professional Svcs, Volunteer Svcs, Bereavement .....	82.6%
■ Pt Expense (Supplies, Med, Equip, Ambulance, Contract Hospital), Face to Face.....	20%
■ Building.....	7.2%
■ General & Administrative (HOET + HOETF), Investment Expenses, TPC.....	17.4%

Funds based on a percent of total revenue.

## COMMUNITY CONTRIBUTIONS

<b>3,219</b> Monetary Gifts	<b>\$2,019,823</b> Contributions Received	<b>\$47,247</b> East Texas Giving Day Total	<b>\$117,149</b> Light Up A Life Total	<b>\$2,000,000</b> HOET Foundation Grant to HOET
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A milestone occasion, such as the Fortieth Anniversary of Hospice of East Texas, merits joyous celebration of all that has been accomplished and the many ways our mission has served our people and our communities in the past. It is also an occasion for renewal and commitment to excellence in the future.

2022 culminated with some very special events – celebrating with the friends, donors, and volunteers whose support makes our mission a lasting GIFT to the community we love.

## 40TH ANNIVERSARY EVENTS

Ira Byock, M.D. – a leading medical authority and public advocate for improving care through the end of life – was the keynote speaker for two events: a seminar for medical professionals on the evening of November 9th and a community-wide luncheon celebration on November 10th.



## CELEBRATION COURTYARD DEDICATION

The Celebration Courtyard, given in loving memory of Ann Minton Lake, was dedicated on November 21st – celebrating *life, love, and memories*.



## SPECIAL HIGHLIGHTS OF 2022

### LOVING ATTENTION

- 398 patients who were veterans and recognized for their service
- 191 dedicated volunteers serving our mission
- 13,536 volunteer hours
- \$372,244 saved by utilizing volunteers
- \$153,934 net income from Hospice Thrift Shops, serving our communities in Henderson and Nacogdoches

### CARING SUPPORT

- 13,465 bereavement mailings and 2,389 phone calls to families after the death of their loved one
- 563 touchpoints for grieving children and teens
- 40 support groups, seminars, and workshops for those grieving a loss
- 4 special events/remembrance ceremonies reaching countless individuals living with loss

### QUALITY

• Since 2004, Hospice of East Texas has been accredited by CHAP (Community Health Accreditation Partner), demonstrating that Hospice of East Texas meets the industry's highest nationally recognized standards for quality care and commitment to continuous improvement.

• Hospice of East Texas received the Hospice CAHPS (Consumer Assessment of Healthcare Providers and Systems) Award of Distinction from SHP (Strategic Healthcare Programs) in 2022, recognizing Hospice of East Texas' superior performance - scoring above the national average for each Hospice quality measure from the caregiver's point of view.



Hospice of East Texas

**2022 BOARD OF DIRECTORS**

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Vice-Chair

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Secretary

Sherry Dunn  
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- Charles Hill
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- Ranjit Kodali
- Kathryn Lake
- Tracy Lisner
- Mel Lovelady
- Aaron Martinez
- Scott Myers
- Jason Proctor
- Patty Steelman
- Ellen Trant
- Jay Ward

Hospice of East Texas Foundation  
**2022 BOARD OF DIRECTORS**

Sharon Howell  
Chair

Eddie Howard  
Chair-Elect

Randy Childress  
Secretary

Andrew Adams  
Treasurer

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- Bob Bondurant
- Lindsey Bradley
- Mike Coker
- Kris Gusa
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- Jim Mazzu
- Scott Myers
- Deborah Race
- Marji Ream *(ex officio)*
- Bob Roseman
- Peggy Smith
- Ted Walters

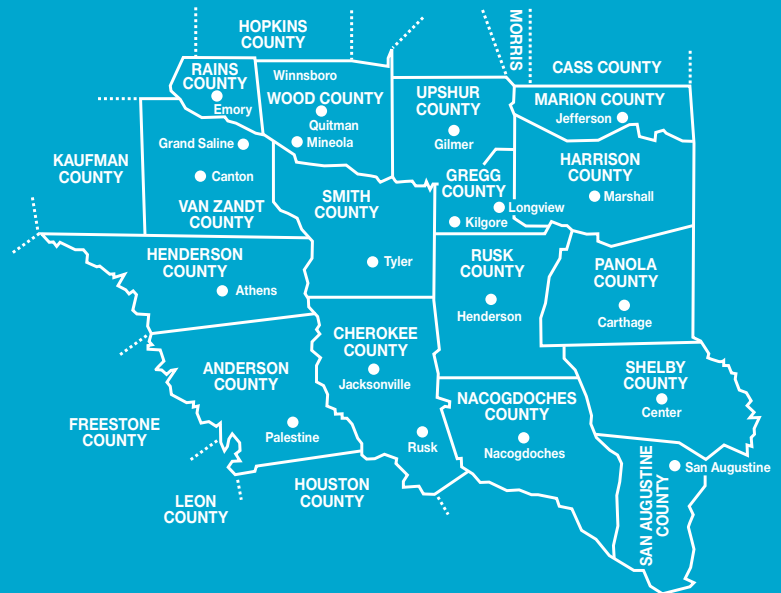
**OUR MISSION**

Hospice of East Texas seeks to enhance the quality of life for individuals and families dealing with life-limiting illnesses and to assist bereaved family members by providing compassionate, comprehensive, coordinated care and support.

**OUR VISION**

We are the blueprint for extraordinary end-of-life care; inspired by our commitment to our patients, our people and our purpose.

**SERVING EAST TEXAS**



**HOSPICE OF EAST TEXAS**

